

Program ends on 30th September 2017 or till stocks last.

For any queries / lead submission, please reach out to:

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Program Mechanism

No. of Units Qualified in Leads	Payout Value	Program payout explained through an example*
1-10	Rs. 200 per unit	Leads given 25 units. Closed lead 8 units. Payout will be on 8 closed units. Rs 200 x 8 units = Rs 1,600
11-25	Rs. 300 per unit	Leads given 50 units. Closed lead 25 units. Payout will be on 25 closed units. Rs 300 x 25 units = Rs 7,500
25+ (no cap)	Rs. 500 per unit	Leads given 400 units. Closed lead 250 units. Payout will be on 250 closed units. Rs 500 x 250 units = Rs 125,000

**the above is just an illustration for understanding purposes.*

- This program is valid for all Redington employees for the Program Period: **16th August 2017** till **30th September 2017** or **till Stocks last**.
- The customer could be considering purchase of any PC / Notebook / Tablet currently. You may register each and every opportunity for the same along with quantity.
- No minimum quantity or no maximum quantity required.
- Process:
 - Redington Employee creates a user id and submits the lead in the portal – leadwithsurface.com, and the portal generates a unique Lead Id. While submitting the leads, Redington Employee can confirm if the concerned partner can be contacted by the Redington Surface Sales team.
 - Redington Surface team shall validate the genuineness and uniqueness of the lead and accordingly approve or reject the submitted lead. Leads will be considered on first come first served basis. If someone else (including the partner) registers the leads, then any leads submitted thereafter will be rejected.
 - For all the approved leads, Redington Surface Team shall work on the opportunity and close. In case Redington Employee confirms while submitting the lead that RIL Surface team should not contact the existing partner, then RIL Surface team will engage appropriate Surface partners in the mentioned opportunity. However, if Redington Employee confirms that RIL Surface team can engage the existing partner, RIL Surface team will check with the partner on his interest to become a Surface Partner and take it forward accordingly
 - Redington Employee shall become eligible for incentive pay-out once the registered lead is converted to a sale. Details of the opportunity and its status will be shared for the leads registered by you giving total transparency about your leads and potential incentives.
 - The accrual of incentives will be visible only to the person registering the leads. The accrual of the incentive will be updated after invoicing of Microsoft Surface Products to the partner against the shared lead.
- Quantity shared in the leads shall be accumulated during the program period and the total pay-out eligible shall be announced by 15th October 2017.
- Pay out shall be made in the form of Gift Cards / Cash Cards.
- Any applicable taxes shall be deducted from the pay outs.
- Any reversals arising from the sales against leads shared shall result in disqualification of the lead to the extent of quantities reversed.
- Redington India Ltd reserves the right to discontinue or extend the program. Redington’s decision shall be deemed as final & binding in case of any dispute.